

## 2020 - 2021 Sustainable Business Strategy – targets

Sustainable Business Goals		Corporate Business Goals	Sustainable Development Goals	Performance Measure (KPIs)	Targets 2020 - 2021
People	An unbeatable employment Experience	Drive revolutionary change in the marketplace - Attend Trade Association Meetings	Gender equality 100% Employees proud to work at Westbury Reduced inequalities Property - Stay for over 5+ years.	Increase Training Courses from 2 – 3 p.a. Re-evaluate Compliance Programmes Bi- annually.	
	A safe working environment	Offer an unbeatable employment experience - Flexibility i.e. offer remote working - Encourage employees to speak up.	Good health and well-being	<ul> <li>All employees attend minimum of 2 training courses p.a.</li> </ul>	
Performance	The best customer experience	Provide the best customer experience	Decent work and economic growth - Team Hubs - Economic Growth - Regular Target Review	Average Customer Score	Trustist 4.6/5 Target 4.8/5
	Sustainable growth	<ul><li>Drive revolutionary change in the marketplace</li><li>Speak at Industry Events</li><li>Get more involved in ARLA</li></ul>		% Expenditure on "Green Policy"	50% increase to 60%
				% Revenue from repeat customers	70% increase to 75%
Communities	Benefiting local and national communities	Offer an unbeatable employment experience	Sustainable cities and communities	£ donated / fundraised / pro bona value - Donation made to Step by Step Charity - Fundraise Objectives - Offer Internships	Quarterly discussions with Step by Step to identify further opportunities where we can work together in partnership.
		<ul> <li>Provide the best customer experience</li> <li>Finger on the Pulse: Breadth of Experience</li> <li>Grass Root Approach – Directors get Involved at all levels.</li> </ul>	Quality education		
			Sustainable Cities and Communities		
	Reducing our waste	Achieve optimal operational efficiency	Responsible consumption and production	Overall Office waste savings per month	Paperless Office
Environments	Reducing our emissions	Main Daniel Directory drive electric solution	Affordable and clean energy	Overall office energy savings per month	Green Energy
	Protecting our planet	Main Board Directors drive electric vehicles			5% Fuel Efficiency Savings
		Provide the best customer experience/ Drive revolutionary change in the industry - Regulatory Body involvement - Increase Memberships.	Climate Action		Continue with Clean Sheet Provide Tenants with Environmental friendly Information and resources.
			Industry, innovation and infrastructure	No reportable environmental incidents	
		-		% projects (by revenue) completed to ARLA/RESI environmental standards	